

Ocean Freight LCL Consolidation from India to Europe

Pharma & Life Science Customer Solution

Customer Profile

Our customer is a global pharmaceutical company developing, manufacturing and distributing generic, brand and bio similar products. The company markets over 1000 generic, branded generic, established brands and Over-the-Counter (OTC) pharmaceutical products in more than 60 countries. Their global operations has over 30 manufacturing and distribution facilities around the globe, including a wide base of contract manufacturers (CMOs) in India.

Challenges faced by our customer

Our customer was facing in India multiple challenges around climate, geography, infrastructures, and lack of GDP compliant facilities and equipment. In order to find a cost effective and compliant solution that would ensure supply chain visibility and cold chain integrity, they turned to Agility. A cargo consolidation solution across multiple CMOs in India to increase container utilization was needed, as well as a reliable de-consolidation model for the end market distribution in Europe.

Agility Solution

The Agility solution included utilizing our experts and their collective experience in India and Europe. The in-depth understanding of the challenges faced by our customer combined with our willingness to invest has allowed us to create a solution that answered all the specific requirements addressed to us. Consolidating and transporting high value and temperature sensitive pharmaceutical products require logistics industry expertise, an appropriate consolidation facility at origin, hence a de-consolidation facility at destination.

Agility invested in a fully GDP certified consolidation facility in Nhava Sheva Port in Mumbai. The facility is also Customs bonded in accordance with local tax legislation. This was a key success factor for the effective implementation of the LCL console from India to Europe, along with a fully GDP certified deconsolidation facility and temperature controlled trucking network in Europe.

A dedicated team within Agility's Pharmaceutical Competence Centre was established to manage and oversee the supply of products from point of order to delivery. Trained drivers and warehouse staff ensure reliable on the ground handling to maintain product integrity in terms of security, quality and temperature deviation. Agility's tracking tool provides then full supply chain visibility to the customer at stock keeping unit (SKU) level.



Result for our customer

- GDP certified end-to-end console solution from India to Europe
- Cost effective LCL pricing structure with transit times comparable to air freight regular cargo
- Integrated cold chain management
- Custom bonded solution in accordance with local tax legislation
- Supply chain visibility through Agility Tracking Tool

Contact your Life Science Expert for Personalized Service

Eric ten Kate

Vice President Global Life Science

T +41 61 316 52 95

EKate@agility.com

 www.agility.com

 twitter.com/agility

 linkedin.com/company/agility

 youtube.com/user/agilitycorp